

Invitation for Bids (IFB)

Invitation for Bids (IFB) — First Stage

Republic of Belarus

Project: Belarus Health System Modernization Project

Component 1: Establishment of e-Health and Clinical Decision-Support Systems

Creation of the Central Software Platform for the Centralized e-Health System

Loan No. 8663-BY

IFB No.: G.1.3

1. This Invitation for Bids (IFB) follows the General Procurement Notice (GPN) for this project that appeared in United Nations Development Business online in July 24, 2017.
2. The Republic of Belarus has received a loan from the International Bank for Reconstruction and Development for the implementation of Belarus Health System Modernization Project (hereinafter referred as the Project) under Loan Agreement No. 8663-BY of 25 November 2016 between the Republic of Belarus and the International Bank for Reconstruction and Development (hereinafter referred as the Loan Agreement) and toward the cost the Project under Component 1 “Establishment of e-Health and Clinical Decision-Support Systems”, and it intends to apply part of the proceeds of this loan to payments under the contract G.1.3 “Creation of the Central Software Platform”, resulting from this IFB.
3. The Republican Scientific and Practical Center for Medical Technologies, Informatization, Administration and Management of Health serves as the implementing agency for the Loan Agreement and now invites sealed bids from eligible Bidders for the Creation of the Central Software Platform for the Centralized e-Health System (hereinafter referred as the CEHS CP). The period for delivery, installation, and commissioning is no later than 31 March 2022.
4. Bidding will be conducted using the International Competitive Bidding procedures specified in the World Bank’s Guidelines: Procurement under IBRD Loans and IDA Credits, edition of January 2011, revised in July 2014; and is open to all Bidders eligible as defined in these Guidelines, которые that meet the following minimum qualification criteria:
 - (a) The Bidder must provide documentary evidence of compliance with the following financial requirements:

The average annual turnover during the past 3 (three) fiscal years is at least USD 20,000,000.00 (twenty million US dollars), and this turnover should result only from the execution of work (provision of services) in the field of information and communication technologies (except for supplies and works (services)) related to non-software such as hardware, components, computer networks, etc.). If the Bidder is a joint venture (hereinafter referred to as the JV), or involves SubSuppliers, then the amount of the average annual turnover of all participants during the past 3 (three) years may be applied, in which case the liable partner of the JV or the principal SubSupplier must have an average annual turnover equivalent to at least 75 percent of the said amount during the past 3 (three) years.

To confirm compliance with this requirement, the Bidder provides information under Form 3.5.2, as well as financial statements in accordance with the requirements of International Financial Reporting Standards (IFRS) 1 “Financial Reporting” during the past 3 completed financial years, showing the stability of the Bidder’s financial standing.

Information on the average annual turnover is provided without value added tax.

The Bidder’s financial performance indicators should be converted into US dollars at the USD official exchange rate against the national currency established by the central bank of the Bidder’s eligible country as of 31 December of the relevant calendar year.

(b) Experience and technical capabilities

The Bidder should provide documentary evidence (including information on completed contracts (agreements) and contact information of customers who may provide reviews, and whom the Purchaser may visit if necessary, in order to become familiar with the systems commissioned by the Bidder), proving its compliance with the following experience requirements:

i. The Bidder must be registered as a legal entity within the last 5 (five) years.

To confirm compliance with this requirement, the Bidder must provide documentary evidence of the Bidder’s legal registration in the territory of the eligible country in accordance with ITB Clause 4.

The Bidder must have confirmed experience in developing projects in the field of information technology at the level of a country or an administrative and territorial entity in a country, including under international standards (except for supplies and works (services) related to non-software such as hardware, components, computer networks, etc.) in the last 3 (three) years as the main supplier or Supplier under at least 5 (five) completed contracts (agreements), the cost of each of them must be at least 100,000 USD (one hundred thousand US dollars).

To confirm compliance with this requirement, the Bidder should provide information under Form 3.5.3.

ii. Bidders should have one of the ISO 9000, 20000, 27000 series certificates. (The Bidder should provide a certified copy of the certificate of conformity issued by an authorized body.)

In order to perform works on designing, creating, implementing and maintaining an information security system, the Bidder should provide certified copies of documents confirming its compliance with the following requirements:

the Bidder (joint venture partner, SubSupplier involved) has a special permit (license) to implement technical and (or) cryptographic information protection issued by the Operations and Analysis Center under the President of the Republic of Belarus, which covers at least the following works and services:

implementation, installation, customization, and maintenance of protected-version software tools for processing information, software, software and hardware for information security and monitoring its security, tools for cryptographic protection of information; designing, and creation of information security systems for information systems; certification of information security systems for information systems.

If when submitting a bid, the Bidder (joint venture partner, SubSupplier involved) does not have a special permit (license) to implement technical and (or) cryptographic protection of information issued by the Operations and Analysis Center under the President of the

Republic of Belarus, the Bidder must provide a guarantee that it or the joint venture partner or the SubSupplier involved will have this special permit (license) at the time of submitting the tender proposal for the second stage.

5. Interested eligible Bidders may obtain further information from the Republican Scientific and Practical Center for Medical Technologies, Informatization, Administration and Management of Health at the World Bank Project Management Department, telephone: +375 17 395 19 42, +375 17 395 19 34 during working hours (09:00-13:00 and 13:45-18:00 local time), Monday to Friday, except for public holidays. E-mail: csp_question@belcmt.by. A pre-bid meeting which potential Bidders may attend will be held on March 20, 2019.
6. A complete set of bidding documents in English and/or Russian may be received by interested eligible bidders on submission of a written application to the e-mail below: csp_question@belcmt.by. A hard copy set of documents may be received by the bidder at the office of the Republican Scientific and Practical Center for Medical Technologies, Informatization, Administration and Management of Health at the World Bank Project Management Department at the address below or by post. All shipping costs are paid solely by the bidder.

If there are discrepancies between the English and Russian versions of the document, the English version shall prevail.

7. A two-stage bidding process will be used which will proceed as follows:
 - (a) The first stage bid will consist of a technical bid only, without any reference to prices, but including a list of any deviations from the technical or commercial conditions set forth in the bidding documents and/or adding any alternative technical solutions a Bidder wishes to offer, and a justification therefor, always provided that such deviations or alternative solutions do not change the essential requirements specified in the bidding documents. Following the evaluation of first stage bids, a Bidder that adequately meets the minimum acceptable qualification criteria and has submitted a sufficiently technically responsive bid may be invited to attend a clarification meeting(s), during which the Bidder's bid will be reviewed. Any required bid-specific changes, additions, deletions and other adjustments will be noted and recorded in a memorandum, or, if amendments are of a general nature, will be promulgated via an addendum to the bidding documents. Bidders may not be invited to submit second stage bids, if their first stage bids contain departures from the requirements in such numbers or of such nature that making the bids fully responsive in the remaining time for the two-stage process cannot reasonably be expected. All other suitably qualified and eligible Bidders, however, shall receive invitations to submit second stage bids.
 - (b) The second stage bid will consist of (i) the updated technical bid incorporating all changes required as recorded in the bidder-specific memorandum, and/or as necessary to reflect any Addenda to the bidding documents issued subsequent to the first bidding-stage and (ii) the commercial bid.
8. First stage bids must be delivered to the address below no later than at 11:00 am local time in September 30, 2019. Late bids will be rejected. First stage bids will be opened in the presence of Bidders' representatives who choose to attend at the address below at 11:00 am local time in September 30, 2019.

Ministry of Health of the Republic of Belarus
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Administration and Management of Health**
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